

## Case Study: Amber Pharmacy



# **Securing Amber Pharmacy**

"We saved about \$1,100 per year going to the ESET product versus the Kaspersky product we had licensed."

—Rob Else, Information Systems Manager



Rob Else is information systems manager for Amber Pharmacy in Omaha, NE. Rob is responsible for the networking and security for a mix of 90 Windows servers and desktops in locations throughout Omaha, Chicago, Philadelphia and Dallas.

Up until the end of 2011, Rob's team was using Kaspersky for endpoint protection, but the team soon decided to explore other antivirus solutions due to Kaspersky's high system resource requirements.

During the evaluation process, Rob outlined Amber Pharmacy's objectives in changing security providers. "We wanted a reliable antivirus solution that didn't interfere with our current applications. It was important to us that it had a central management console, so we could remotely install and manage each workstation."

### Why ESET?

"We had done some research and heard that ESET was effective at stopping viruses and malware without consuming a lot of the workstation resources," said Rob. "One issue we had with our previous product was the amount of resources it took on the client."

Rob and his team ended up rolling out ESET Endpoint Antivirus (formerly ESET NOD32 Antivirus Business Edition), File Security for Windows Server and Mail Security for MS Exchange. Deployment went smoothly, as they set up ESET Remote Administrator on one of their servers and pushed out a couple of test installs until getting the configuration they wanted.

### What changed?

"Immediately our workstation system performance got better and we had users comment on the improved speed of their applications," reported Rob. "We also uncovered some undetected viruses on machines our previous product said were clean."

In addition to the network improvements, they also stumbled onto tangible ROI benefits. "We saved about \$1,100 per year going to the ESET product versus the Kaspersky product we had licensed. We anticipate further savings in ease-of-use, centralized management and better workstation performance that we can't quantify at this time."

And finally, customer service: "The support we've gotten from our partner JCS & Associates has been great.

Quick facts	
Company name:	Amber Pharmacy
Location:	Omaha, NE
Industry:	Healthcare



They helped us get a demo going, and then after the purchase they were available for any help we needed."

## What would you tell an IT administrator who is considering ESET?

"Give the trial version of the software a try—you won't be disappointed. I think once you give it a thorough evaluation you'll decide that it's worth the investment."









## **ESET ENDPOINT ANTIVIRUS**

Antivirus — Antispyware — Device Control

ESET Endpoint Antivirus represents the next generation of award-winning ESET business products. Built on the ESET NOD32® technology platform, ESET Endpoint Antivirus isn't just an update but an entirely new way of thinking about your endpoint security.

When it comes to complex network security implementations at universities, hospitals and businesses, ESET Endpoint Antivirus (formerly ESET NOD32 Antivirus Business Edition), coupled with ESET Remote Administrator, gives your IT staff back their valuable time. Long after-hours battles with installation, permissions and compliance reports disappear. ESET Endpoint Antivirus + Remote Administrator is easy to install and easy to manage and can protect mixed networks composed of PCs, servers, mail servers. Linux boxes and Macs.

With more than 100 million users trusting ESET worldwide, you know you're in good hands. And because each of those protected PCs regularly checks in to ESET's ThreatSense® database, you can also rest easy that your protection is staying strong 24/7.

Unlike conventional AV that depends on signature updates alone to stay safe, ESET uses both ThreatSense signatures and

our secret weapon—advanced heuristic scanning. This is where Endpoint Antivirus really shines—because our scanning core has been "learning" about new threats for more than a decade, our proactive protection can identify a novel malware threat before competitors' patches and signatures go out. That's why ESET has never missed an "In-the-Wild" infection in testing by Virus Bulletin.

And on the user end, ESET Endpoint
Antivirus boasts fewer interruptions and
less slowdown during start-up and file
scans. ESET has lower system impact
because it runs lightly in the background.
Chances are, your end users won't even
know it's there. But they'll be free of viruses,
Trojans, worms and spyware.

Why switch? Simple installation. Powerful, intuitive management. ThreatSense protection and advanced heuristic scanning. And faster performance with fewer interruptions.

#### **Key features**

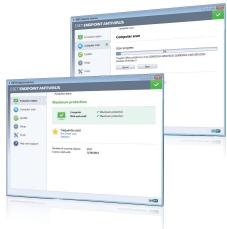
**Light on your system:** Engineered to use minimal system resources, ESET Endpoint Antivirus ensures applications run more efficiently, files load quicker and systems boot faster.

Protection from emerging threats: ESET ThreatSense® technology uses industry-leading heuristic malware detection to keep your business endpoints safe from known and emerging threats while keeping false positives to a minimum.

#### Simple management with ESET Remote Administrator

With ESET Remote Administrator, you can easily manage tens or thousands of Windows, Mac, Linux or mobile endpoints from

a single console. Apply policies and rules, monitor detections and remotely configure from any networked computer. ESET removes the complexity and repetition from endpoint security administration.























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