





# What is the Deployment and Upgrade service?

Get off to a flying start. Install and configure a specific product in your environment so that you can be sure it will work optimally from day one.

The Deployment and Upgrade service provides professional security solution deployment, which reduces the overall complexity associated with a new security provider and strengthens business continuity.

## The challenges



#### **LACK OF PRODUCT KNOWLEDGE**

Deploying new products can be tricky, even for organizations with dedicated security or IT teams.



#### **COMPLIANCE**

Many industries have strict certification and compliance policies that require products to be deployed by authorized vendors.



#### **LACK OF HUMAN RESOURCES**

Experienced IT security specialists are in great demand. Many IT departments need to outsource certain tasks to maintain business continuity.



#### **LONG-TERM COSTS**

Creating dedicated teams and/or hiring specialists to perform niche occasional tasks can incur high long-term costs.

## The process

#### **PROPOSAL PHASE**

An initial assessment gathers detailed information about the environment where the service will run. This step is crucial to ensure that the rest of the process is completed smoothly and without issues.

A Service Proposal is then created and submitted to the customer, based on the data gathered by the deployment engineers.

After confirming the proposal, the deployment team starts working on a complete deployment plan that includes a precise schedule to strengthen business continuity.

#### **DEPLOYMENT PHASE**

This phase can be performed either remotely or directly on-site.

If agreed upon during the proposal phase, on-site staff training can start at this time.

ESET provides a comprehensive description and scope of the service. You'll also receive a deployment manual for any future installations.

This phase is completed once all tasks that are contained in the deployment plan have been completed and accepted by the organization.

#### **POST-DEPLOYMENT PHASE**

This last phase includes billing and invoicing – the deployment teams are no longer involved.

Customers are invited to complete a survey to ensure maximum satisfaction and identify any opportunities to improve the service.

## The ESET advantage



#### **THREE-STAGE PROCESS**

Deployment and upgrade are separated into three different phases: proposal phase, execution phase and post-deployment phase. This helps to ensure that all customer expectations are met.



### INITIAL ASSESSMENT MEANS NO SURPRISES

A thorough initial assessment is completed before any execution or deployment takes place to help to ensure that no surprises are discovered after the deployment process begins.



#### **BUSINESS CONTINUITY ASSURANCE**

Deploying and/or upgrading products according to a precise schedule determined by dedicated specialists assures greater business continuity and organizational satisfaction.



#### **TURN-KEY DEPLOYMENT**

You can rely on our engineers to implement ESET security solutions smoothly and with minimum interruption to your organization's operations.

The ESET reputation system, LiveGrid® is made up of 110 million sensors worldwide. Hundreds of experienced ESET experts operate across 13 global R&D centers to verify the system's output.

We were most impressed with the support and assistance we received. In addition to being a great product, the excellent care and support we got was what really led us to move all of Primoris' systems to ESET as a whole. \_\_

Joshua Collins, Data Center Operations Manager, Primoris Services Corporation, USA, 4,000+ seats ESET support is one of the best.
They implemented a strategy for a district-wide rollout; they created a package that removed (the) old product, replacing it with ESET.
Rolling out their product was one of the easiest migrations we ever had to do in our district. \_\_

Hector, Systems Engineer, San Marcos Unified School District, USA, 8,000 seats

## **Supported products**

ESET Endpoint Solutions for Windows, Mac, Linux, and Android

ESET Inspect

ESET Server Security for Microsoft Windows Server

ESET Mail Security for Microsoft Exchange Server

ESET Security for Microsoft SharePoint Server

ESET Secure Authentication

**ESET Full Disk Encryption** 

**ESET Endpoint Encryption** 

**ESET Cloud Office Security** 

ESET LiveGuard Advanced

**ESET PROTECT** 

**ESET PROTECT Cloud** 

The implementation was very straightforward.
In cooperation with ESET's well-trained technical staff, we were up and running our new ESET security solution in a few hours.

IT Manager, Diamantis Masoutis S.A., Greece, 6,000+ seats

## **About ESET**

For more than 30 years, ESET® has been developing industry-leading IT security software and services to deliver comprehensive, multilayered protection against cybersecurity threats for businesses and consumers worldwide. ESET has long pioneered machine learning and cloud technologies that prevent, detect and respond to malware. ESET is a privately owned company that promotes scientific research and development worldwide.

#### **ESET IN NUMBERS**

1bn+

internet users protected

400 k+

customers

countries & territories

200+

13 global R&D centers

#### **SOME OF OUR CUSTOMERS**

Canon

protected by ESET since 2016 more than 32,000 endpoints



**Drive your Ambition** 

protected by ESET since 2017 more than 9,000 endpoints



ISP security partner since 2008 2 million customer base



protected by ESET since 2016 more than 4,000 mailboxes

#### ISO SECURITY CERTIFIED



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ESET is compliant with ISO/IEC 27001:2013, an internationally recognized and applicable security standard in implementing and managing information security. The certification is granted by the third-party accredited certification body SGS and demonstrates ESET's full compliance with industry-leading best practices.

## Why choose ESET?

#### **ANALYST RECOGNITION**



ESET has been recognized as a Major

Player in endpoint security in the IDC

MarketScape: Worldwide Modern Endpoint

Security for Enterprises 2021 Vendor

Assessment and IDC MarketScape: Modern

Endpoint Security for Small and Midsize

Businesses 2021 Vendor Assessment.

ESET has been recognized as a 'Top Player' for the fourth year in a row in Radicati's Advanced Persistent Threat (APT) Protection - Market Quadrant 2021.

THE RADICATI GROUP, INC.



The rigorous MITRE ATT&CK
Evaluation demonstrated the
undeniable qualities of ESET
EDR technology and validated
the strong vision for ESET
Inspect's future.

#### **INDUSTRY RECOGNITION**



Recognized as
Established Vendor
in 2021 Gartner® Peer
Insights™ 'Voice of
the Customer': EPP



ESET recognized for giving back to the community with a 2021 Tech Cares Award from TrustRadius

#### **SOME OF OUR TOP AWARDS**











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