ESET® Partner Case Study

Meriplex

"ESET provides a great partnership and dedicated support for our business, and ease of management for our team and customers."

-Greg Starr - Director, Managed Services - Meriplex



Country: U.S.

www.meriplex.com

Products:

ESET Endpoint Security, Enterprise Inspector, Full Disk Encryption and Dynamic Threat Defense

THE PARTNER

Meriplex is a managed cybersecurity, IT and SD-WAN solutions provider specializing in transformative and customer-centric services for the mid-enterprise market. Using a collaborative approach, the company provides innovative, secure and reliable solutions customized to advance business growth. Meriplex was named to CRN's 2021 Managed Services Provider list, which identifies key players who are setting themselves apart with best-of-breed solutions that provide the business outcomes customers need. In addition, inclusion in the Elite 150 category recognizes Meriplex as a large, data center-focused MSP with a strong mix of on- and off-premises services.

WHY THEY CHOSE ESET

At Meriplex, cybersecurity is part of a broad offering that also includes a variety of managed services and cloud-hosted solutions. They include unified communications, disaster recovery, backup as a service, SD-WAN, and network operating center and security operations center services.

When it comes to security software, Greg Starr, Director of Managed Services, recommends ESET to customers for its high malware detection rates with low false positives, light footprint, remote administration and ease of management.

In particular, compared to other security vendors, he ranks ESET as among the best for its combination of product performance and features, as well as sales and customer/technical support. In fact, from the account managers to technical engineers to partner services and the channel marketing team, he ranks the people at ESET who he works with as the best in the business.

Starr summarizes, "ESET provides a great partnership and dedicated support for our business, dependable and reliable products, and ease of management for our team and customers."



Greg Starr

